



2707 Main Street, Philomath, OR 97370

541-929-3100 FAX: 541-929-2559

www.americanhomeandstone.com

american@peak.org

JOB: SHOWROOM SALES

Job Type: ¾ working into Full-time

Responsibilities

Experienced Kitchen & Bath designer/salesperson wanted for long established showroom. Duties to include showroom and outside sales, project development, proposals, general maintenance of showroom samples & displays, cabinetry ordering and review of acknowledgements, site measurement, installer support, client meetings, tile ordering, flooring orders, and other related products to include, but not limited to cabinet hardware, window treatments and plumbing fixtures.

The candidate is expected to work with contractors and homeowners to design the kitchens, bathrooms, and floor coverings of their dreams. You will meet with the prospective customer in our fully decorated showroom, perform product presentations and provide solutions to customer needs. Some in home consultations and measures are required. Must be able to lift up to 40 pounds occasionally.

Qualified candidate must possess excellent general computer and computer drawing skills, and exceptionally strong communication skills. Strong organizational and time management skills required. Must be able to work independently and as part of a team.

Construction, remodeling, and interior design knowledge helpful.

Qualifications / Requirements

- 3-5 years of previous sales experience preferred
- Customer Service: 3 years (Required)
- Proven ability to follow-up on leads & quotes to maximize sales and meet goal objectives
- Excellent written & verbal communication skills
- Prior kitchen design with industry experience preferred but not required. Experience in stock, semi stock and custom cabinetry lines preferred but not required
- Knowledge of 20/20 or design software preferred but not required
- Ability to consistently hit sales goals

Company Benefits

- Pay is negotiable with experience and could be additional commission package as well
- 401K plan
- Great work environment
- Drug Free work environment, EOE
- Paid holidays
- Mileage reimbursement
- Continued 20/20 training, product knowledge training and sales training
- Paid vacation